


<p align="center">STATE OF NORTH CAROLINA</p> <p align="center">Department of Public Safety (DPS)</p> <p align="center">Office of Recovery and Resiliency (NCORR)</p> 	<p>REQUEST FOR BEST AND FINAL OFFER (BAFO)</p> <p>RFB.Formal.MHU09 Rebid</p>	
	<p>Offers will be received until: May 17, 2021 at 12:00 pm ET</p>	
	<p>Refer <u>ALL</u> Inquiries to: Angie Dunaway angie.dunaway@ncdps.gov (919) 609-0937</p>	
<p>BAFO Issue Date: May 10, 2021</p>		


NOTICE TO VENDOR

Offers, subject to the conditions made a part hereof, will be received at this office, Department of Public Safety, until the above specified date/time, for furnishing and delivering the goods and services as described herein.

EXECUTION

In compliance with this Request for Best and Final Offer (BAFO), and subject to all the terms and conditions herein, those in the original Request for Bid (RFB), and in Vendor's proposal thereto, the undersigned offers and agrees to furnish and deliver any or all goods and services which are offered, at the prices agreed upon and within the time specified herein. Pursuant to GS §143-54 and §143-59.2 and under penalty of perjury, the undersigned Vendor certifies that this offer has not been arrived at collusively or otherwise in violation of Federal or North Carolina law and this offer is made without prior understanding, agreement, or connection with any firm, corporation, or person submitting an offer for the same services, and is in all respects fair and without collusion or fraud.

Failure to execute/sign offer prior to submittal shall render offer invalid. Late offers are not acceptable.

VENDOR: Excel Contractors, LLC		EMAIL: recoverygroup@excelusa.com	
STREET ADDRESS: 8641 United Plaza Boulevard		P.O. BOX:	ZIP:
CITY & STATE & ZIP: Baton Rouge, LA 70809		TELEPHONE NUMBER: 225-408-1300	TOLL FREE TEL. NO:
TYPE OR PRINT NAME & TITLE OF PERSON SIGNING: Brad Robert – Vice President		FAX NUMBER: 225-408-1600	
AUTHORIZED SIGNATURE: 		DATE: 5/19/21	

Offer valid for forty-five (45) days from date of opening unless otherwise stated here: _____ days.

ACCEPTANCE OF BEST AND FINAL OFFER

If the State accepts any or all parts of this offer, an authorized representative of the Department of Public Safety shall affix her/his signature to the Vendor's response to this Request for BAFO. The acceptance shall include the response to this BAFO, any provisions and requirements of RFB #RFB.Formal.MHU 09 Rebid that have not been superseded by this BAFO. These documents shall then constitute the written agreement between the parties. In the event of conflict, the State's terms and conditions shall control. A copy of this acceptance will be forwarded to the successful Vendor(s).

<p>FOR STATE USE ONLY: Offer accept and Contract awarded this <u>21st</u> day of <u>June</u> 2021, as indicated on the attached certification, by</p> <p><u>Angie Dunaway</u> (Authorized Representative of the Department of Public Safety)</p>

SOLICITATION REQUEST FOR BEST AND FINAL OFFER (BAFO):

This request is to acquire a best and final offer for RFB.Formal.MHU 09 Rebid. Any individual Vendor may receive a different number of requests for BAFOs than other Vendors.

The State encourages the Vendor to supply more competitive prices. Vendor should submit its most competitive prices in response to this Request for BAFO in the provided Price Table.

This RFB is still in the evaluation period. During this period and prior to award, possession of the BAFO, original proposal response and accompanying information is limited to personnel of the Division of Public Safety and to individuals responsible for participating in the evaluation. Vendors that attempt to gain this privileged information, or to influence the evaluation process (i.e. assist in evaluation) will be in violation of purchasing rules and its offer will not be further evaluated or considered.

SUBMISSION INSTRUCTIONS:

Provide one executed BAFO response submitted via email to angie.dunaway@ncdps.gov. Offers are subject to rejection unless submitted on this form. It is the responsibility of the Vendor to have the BAFO in this office by the specified time and date.

VENDOR IS REQUESTED TO PROVIDE ITS BEST PRICE FOR THE BELOW PROJECTS.

The Projects are highlighted in “yellow” in the Excel price file attached to the BAFO email. Vendor shall update the Excel BAFO price file to reflect it best offer. Pricing for any Project offered in response to RFB.Formal.MHU 09 Rebid shall not be increased.

#	Project ID	Address
8	APP-04165	
9	APP-03402	
10	APP-01651	
11	APP-04474	
13	APP-04632	
17	APP-04146	
18	APP-04665	
22	APP-01228	
24	APP-04437	
25	APP-04239	
26	APP-03393	
27	APP-03736	
34	APP-04524	
38	APP-04432	
39	APP-04748	
42	APP-04385	
44	APP-04414	

Confirm MHU’s meet all the below specifications.

Do all MHU’s offered meet all the below specifications? YES NO

SPECIFICATIONS	
MINIMUM CONSTRUCTION STANDARDS	<p>The standards herein identify minimum square footage of living space, floor plan configuration, and finishes necessary to provide emergency housing for disaster relief operations. The manufactured homes procured under these specifications shall meet the design and construction requirements established in the latest version of Manufactured Housing Construction and Safety Standards (24 CFR 3280) as issued by the U.S. Department of Housing and Urban Development (HUD). The units shall meet the specific HUD geographical and climate requirements for the areas utilized (i.e. roof loading, wind pressure, and thermal protection and comfort). Where requirements listed below specify the “manufacturer’s standard,” the materials and workmanship shall be the same as normally delivered to a retail sales outlet. It is not the intention of the State to impose requirements that would render a Vendor’s product made to “manufacturer’s standard” non-competitive. If the “manufacturer’s standard” unit exceeds the minimum specifications to an extent that the price will be non-competitive, Vendor has the option to adapt his standards to meet the minimum specifications. Any unit <i>shall</i> be constructed to Wind Zone II requirements (Wind Zone III, where applicable), Exposure C (Exposure D, where applicable), and Roof Load to South Zone. Thermal zone to be Zone 2.</p>

	<ul style="list-style-type: none"> ❖ ADA Manufactured Housing Unit: <ul style="list-style-type: none"> ○ All doors must have levers for door knobs
<p align="center">SIZE AND CONFIGURATION</p>	<p>Two (2) Standardized ADA compliant and two (2) non-ADA configurations of 1000 and 1178 SF singlewide units. The 1000 SF singlewide unit may be replaced with a unit between 950 and 1050 SF. The 1178 SF singlewide unit may be replaced with a unit between 1128 and 1178 SF. As well as three (3) standardized ADA compliant and three (3) non-ADA configurations of 1100, 1700 and 2200 SF doublewide units. The 1100 SF doublewide unit may be replaced with a unit between 1050 and 1150 SF. The 1700 SF doublewide unit may be replaced with a unit between 1650 and 1750 SF. The 2200 SF doublewide unit may be replaced with a unit between 2150 and 2250 SF.</p>
<p align="center">FLOORS & PLUMBING</p>	<ul style="list-style-type: none"> ❖ 30 Gallon water heater ❖ R22 in the ceiling, R11 in the floors, R11 in the walls ❖ Plastic Tub w/ Surround – Guest Bath ❖ Plastic Garden Tub w/ Surround – Master Bath ❖ Plastic Sink & Faucet w/ Dual Acrylic Knobs – Bathrooms ❖ Water Shut Off Valves T/O ❖ Factory Select Linoleum ❖ Linoleum T/O except in Master BR and Bedroom #2 ❖ ADA Unit: <ul style="list-style-type: none"> ○ Grab bars in bathrooms at toilet and shower ○ Handicap Accessible shower with seat 33" min – 36" max
<p align="center">CABINET SHOP</p>	<ul style="list-style-type: none"> ❖ Single Shelf above refrigerator – No Beaded Board ❖ Fixed center shelves in O/H cabinets. ❖ Cabinet over Range ❖ No lined Cabinets ❖ No Shelves in Base Cabinets ❖ Brushed Nickle Single Lever Spring Pull Down Faucet – Kitchen ❖ 24" Charging center shelf, installed at 40" height, w/ 2 hooks below and USB receptacle above shelf (in Lieu of STD receptacle) ❖ Shaker Cabinets W/ Nickel Pulls ❖ Crown on Cabinets ❖ ADA Unit Cabinets: <ul style="list-style-type: none"> ○ Overhead 54" from ground ○ Counter top max height 36"

	<ul style="list-style-type: none"> ○ Work station in the kitchen min 30" wide ○ Removeable from cabinet or no cabinet under sink
	<ul style="list-style-type: none"> ❖ Doublewide Unit Only – 51" Entertainment Center Shelf, installed at 32" height, w/ accent panel floor to ceiling and receptacle installed 46" to the bottom of the receptacle, above shelf – installed in family room.
WALLS	<ul style="list-style-type: none"> ❖ 8' Flat ceilings ❖ Master bath closet door
ELECTRICAL	<ul style="list-style-type: none"> ❖ 8" pan lights in bedrooms ❖ 4" recessed LED cans all other rooms including walk in closets ❖ Exterior electrical receptacle ❖ White Ceiling Fan in Living Room
EXTERIOR	<ul style="list-style-type: none"> ❖ 38"x80" steel 6 panel front door w/ storm ❖ Vinyl shutters front door, side, and hitch end ❖ 34"x80" steel Cottage Rear Door (No Storm) ❖ Vinyl Low E Thermal Windows ❖ 30"x8" Transom window in Bath #1 ❖ 72"x15" Transom window on BDS wall of Living Room ❖ ADA entry: <ul style="list-style-type: none"> ○ Ramp or Lift ❖ ADA Unit Doors: <ul style="list-style-type: none"> ○ 32" – 48"
	<ul style="list-style-type: none"> ❖ Doublewide Unit Only – 30"x8" Transom window over tub in Master Bath and Guest Bath ❖ Doublewide Unit Only – Hardi Board Fascia
TRIM	<ul style="list-style-type: none"> ❖ 2.5" Flat Molding at Ceiling ❖ White raised 2 panel interior doors ❖ Lip Casing around All Windows ❖ Door Casing around All Doors ❖ 1" Batten - Wall Color - in All Linoleum Areas ❖ Coat Rack with accent W/H panel
ADDITIONAL ITEMS	<ul style="list-style-type: none"> ❖ Refrigerator – 18 CF – Black

	<ul style="list-style-type: none"> ❖ Range – Electric Coil Top – Black ❖ Factory Select Cloth valances living room, dining room, and kitchen ❖ Arena carpet w/carpet pad w/tack strip ❖ Stick on Wall door stops ❖ Cabinet Color 24" 4" Style with 2 Robe Hooks in Master Bath & Guest Bath ❖ ADA Unit Appliances: <ul style="list-style-type: none"> ○ <i>Stove must have front controls</i> ○ <i>Refrigerator must have pull (handles)</i> ○ <i>Dishwasher must have pull (handles)</i>
SAMPLES	<p>The State does not require samples to be furnished; however, the State reserves the right to inspect proposed units at the Vendor’s manufacturing site or distribution center prior to proposal award.</p>

Project ID	Address	MHU Type	Elevation Required (Y/N)	Accessibility Required (Y/N)	SQFT.	Price Per Square Foot	Lump Sum for Elevation	Excel Contractors, LLC
1	APP-04312	Singlewide 2 Bed 1 Bath	No	No	1000	\$ 81.33		\$81,330.00
2	APP-02916	Singlewide 3 Bed 2 Bath	No	Yes	1000	\$ 84.73		\$84,730.00
3	APP-04262	Doublewide 3 Bed 2 Bath	No	No	1100	\$ 82.33		\$90,563.00
4	APP-03450	Singlewide 2 Bed 2 Bath	No	No	1000	\$ 81.33		\$81,330.00
5	APP-03246	Singlewide 2 Bed 2 Bath	No	No	1000	\$ 81.33		\$81,330.00
6	APP-02932	Doublewide 4 Bed 2 Bath	No	Yes	1100	\$ 88.78		\$97,658.00
7	APP-04615	Singlewide 2 Bed 2 Bath	No	No	1000	\$ 81.33		\$81,330.00
8	APP-04165	Doublewide 3 Bed 2 Bath	No	No	1700	\$ 79.32		\$134,850.00
9	APP-03402	Doublewide 4 Bed 2 Bath	No	Yes	2200	\$ 65.87		\$144,910.00
10	APP-01651	Doublewide 3 Bed 3 Bath	No	No	1700	\$ 79.32		\$134,850.00
11	APP-04474	Doublewide 4 Bed 2 Bath	No	Yes	1700	\$ 85.24		\$144,910.00
12	APP-01308	Doublewide 3 Bed 2 Bath	No	Yes	1100	\$ 88.78		\$97,658.00
13	APP-04632	Doublewide 4 Bed 2 Bath	No	No	1700	\$ 79.32		\$134,850.00
14	APP-04700	Singlewide 3 Bed 2 Bath	No	No	1000	\$ 81.33		\$81,330.00
15	APP-04619	Doublewide 3 Bed 2 Bath	No	No	1100	\$ 82.33		\$90,563.00
16	APP-04703	Doublewide 3 Bed 2 Bath	No	Yes	1100	\$ 88.78		\$97,658.00
17	APP-04746	Singlewide 3 Bed 2 Bath	No	No	1178	\$ 76.19		\$89,750.00
18	APP-04665	Singlewide 3 Bed 2 Bath	No	No	1178	\$ 76.19		\$89,750.00
19	APP-04133	Singlewide 2 Bed 2 Bath	No	Yes	1000	\$ 84.73		\$84,730.00
20	APP-03957	Doublewide 3 Bed 2 Bath	No	No	1100	\$ 82.33		\$90,563.00
21	APP-01568	Singlewide 3 Bed 2 Bath	No	Yes	1000	\$ 84.73		\$84,730.00
22	APP-01228	Doublewide 3 Bed 2 Bath	No	No	1700	\$ 79.32		\$134,850.00
23	APP-02001	Doublewide 3 Bed 2 Bath	No	No	1100	\$ 82.33		\$90,563.00
24	APP-04437	Doublewide 3 Bed 2 Bath	No	No	1700	\$ 79.32		\$134,850.00
25	APP-04239	Doublewide 3 Bed 2 Bath	No	No	1700	\$ 79.32		\$134,850.00
26	APP-03393	Doublewide 4 Bed 2 Bath	No	No	2200	\$ 61.30		\$134,850.00
27	APP-03736	Doublewide 4 Bed 2 Bath	No	No	1700	\$ 79.32		\$134,850.00
28	APP-04490	Singlewide 2 Bed 1 Bath	Yes	Yes	1000	\$ 84.73	\$ 48,500.00	\$133,230.00
29	APP-04434	Doublewide 4 Bed 2 Bath	Yes	No	1100	\$ 82.33	\$ 48,500.00	\$139,063.00
30	APP-03110	Singlewide 2 Bed 1 Bath	Yes	No	1000	\$ 81.33	\$ 48,500.00	\$129,830.00
31	APP-04058	Singlewide 4 Bed 2 Bath	Yes	Yes	1000	\$ 84.73	\$ 48,500.00	\$133,230.00
32	APP-03109	Singlewide 2 Bed 1 Bath	Yes	No	1000	\$ 81.33	\$ 48,500.00	\$129,830.00
33	APP-02871	Singlewide 2 Bed 2 Bath	Yes	No	1000	\$ 81.33	\$ 48,500.00	\$129,830.00
34	APP-04524	Doublewide 3 Bed 2 Bath	Yes	Yes	1700	\$ 85.24	\$ 48,500.00	\$193,410.00
35	APP-00641	Doublewide 3 Bed 2 Bath	Yes	No	1100	\$ 82.33	\$ 48,500.00	\$139,063.00
36	APP-03148	Singlewide 3 Bed 2 Bath	Yes	No	1000	\$ 81.33	\$ 48,500.00	\$129,830.00
37	APP-04007	Singlewide 2 Bed 2 Bath	Yes	No	1000	\$ 81.33	\$ 48,500.00	\$129,830.00

38	APP-04432		Doublewide 4 Bed 2 Bath	Yes	No	2200	\$	61.30	\$	48,500.00	\$183,350.00	
39	APP-04748		Singlewide 3 Bed 2 Bath	Yes	Yes	1178	\$	82.19	\$	48,500.00	\$145,325.00	
40	APP-04430		Singlewide 2 Bed 2 Bath	Yes	No	1000	\$	81.33	\$	48,500.00	\$129,830.00	
41	APP-02947		Singlewide 3 Bed 2 Bath	Yes	Yes	1000	\$	84.73	\$	48,500.00	\$133,230.00	
42	APP-04385		Doublewide 3 Bed 2 Bath	Yes	Yes	1700	\$	85.24	\$	48,500.00	\$193,410.00	
43	APP-02608		Singlewide 3 Bed 2 Bath	Yes	No	1000	\$	81.33	\$	48,500.00	\$129,830.00	
44	APP-04414		Doublewide 3 Bed 2 Bath	Yes	Yes	1700	\$	85.24	\$	48,500.00	\$193,410.00	
45	APP-01455		Singlewide 4 Bed 2 Bath	Yes	No	1000	\$	81.33	\$	48,500.00	\$129,830.00	
46	APP-04074		Singlewide 3 Bed 2 Bath	Yes	No	1000	\$	81.33	\$	48,500.00	\$129,830.00	
47	APP-04810		Doublewide 4 Bed 2 Bath	Yes	Yes	1100	\$	88.78	\$	48,500.00	\$146,158.00	
							Total		\$5,765,535.00			