



North Carolina Department of Public Safety

Purchasing and Logistics

Roy Cooper, Governor
Erik A. Hooks, Secretary

Casandra Skinner Hoekstra, Chief Deputy Secretary
Douglas Holbrook, Chief Financial Officer
Joanne B. Rowland, Director

May 3, 2021

AMENDMENT NUMBER SIX (6)

**State of North Carolina
Department of Public Safety
NC Office of Recovery and Resiliency (NCORR)**

This document shall amend Contract #19-RFP-014530-WAX for **Salesforce System of Record Management Services** (“Agreement”) by and between Vertiba LLC, dba Publicis Sapient (merger into its parent company Sapient Corporation on or around March 31, 2021) and the State of North Carolina, Department of Public Safety, Office of Recovery and Resiliency (hereinafter referred to individually as “State” or “NCORR”). Sapient Corp dba Publicis Sapient will now be the contracting agency for this agreement going forward. Except as provided in this Amendment, all terms and conditions of the original Agreement, including all previous Amendments, Responses, and all of its exhibits constitutes the entire agreement between the parties.

This Amendment exercises the **second 1-year renewal option** and authorizes **contract year 3** not-to-exceed amount of **\$4,750,200**. The hourly rate per position remains the same as previously negotiated. The contract term is **May 6, 2021 – May 5, 2022** and three 1-year renewal options remain.

Contract Not-to-Exceed (NTE) Amount Amended to:

Classification of Personnel	Hourly Rate	Estimated Hours of Effort Amendment #6	Estimated Price for Amendment #6
Salesforce Solution Architect	\$234.00	3,120	\$730,080
Salesforce Developer	\$216.00	0	\$0
Salesforce Subject Matter Expert for CDBG-DR	\$225.00	1,560	\$351,000
Senior Salesforce Consultant	\$210.00	6,240	\$1,310,400
Salesforce Consultant	\$202.50	8,320	\$1,684,800
Project Coordinator/Scrum Master	\$162.00	2,080	\$336,960
Support Lead	\$162.00	2,808	\$336,960
Amendment #6 Not-to-Exceed Amount			\$4,750,200
Previous Contract Amount Not-to-Exceed Amount			\$3,114,961

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MAILING ADDRESS:



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NEW CONTRACT NTE AMOUNT Initial Agreement, Amendment #1, Amendment #2, Amendment #3, Amendment #4, Amendment #5, Amendment #6	\$7,865,161
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Contract Not to Exceed Amount:

Per Amendment #4 fully executed May 5, 2020 the first-year total of the Contract was changed from \$1,431,075 to **\$1,617,990** (an increase of \$186,915); and, the new total not to exceed amount was increased to \$4,476,069 from the Amendment #3 total of \$4,289,154. The amount not to exceed over a potential six (6) year contract period was **\$4,476,069**.

Per Amendment #5 fully executed September 2, 2020 the hourly rate was decreased due to COVID-19 travel restrictions, the number of hours for specific roles was increased, and the not-to-exceed Year 2 total was increased to **\$3,114,961**. The amount not to exceed over a potential six (6) year contract period was increased from \$4,476,069 to **\$6,011,191**.

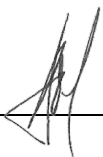
Amendment #6 exercises the second 1-year renewal option and authorizes contact year 3 (second 1-year renewal option) not-to-exceed amount of **\$4,750,200**. The hourly rate per position remains the same as previously negotiated. The contract term is May 6, 2021 – May 5, 2022 and three 1-year renewal option remains. The amount not to exceed over a potential six (6) year contract period was increased from \$6,011,191 to **\$10,149,016.60** based on per position hourly projections for the remaining three 1-year renewal options, if exercised.

The undersigned individuals below represent and acknowledge they have the company power and authority to bind Sapient Corp dba Publicis Sapient and the State of North Carolina Department of Public Safety, Purchasing and Logistics to the terms of this Amendment.

ACCEPTED AND AGREED TO:

Sapient Corp dba Publicis Sapient

**North Carolina Department of Public Safety
Purchasing and Logistics**

By:  _____

By: Angie Dunaway _____

Name: Ariel Marciano

Name: Angie Dunaway

Title: Regional CFO

Title: NCOOR Procurement Director

Date: 5/4/2021 _____

Date: 5/4/2021 _____